**NYSE: CPF** 

# THIRD QUARTER 2018 SHAREHOLDER UPDATE

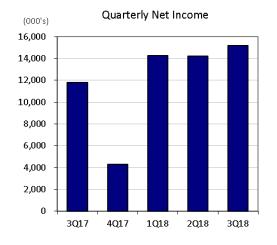
www.CentralPacificBank.com

"Central Pacific Bank is committed to creating value for our customers, employees, community, and shareholders"

Central Pacific Financial Corp. is a Hawaii-based bank holding company with approximately \$5.7 billion in assets. Central Pacific Bank, its primary subsidiary, operates 35 branches and 78 ATMs in the state of Hawaii 1.

#### **Executive Officers**

- Paul Yonamine, Executive Chairman
- A. Catherine Ngo, President & Chief Executive Officer
- David Morimoto, Executive Vice President, Chief Financial Officer & Treasurer
- Anna Hu, Executive Vice President & Chief Credit Officer
- Lee Moriwaki, Executive Vice President & Chief Information Officer



#### **Contact Information**

Investor Relations:
Ian Tanaka
VP & Treasury Manager
Phone: (808) 544-3646
Fax: (808) 532-6825
http://ir.centralpacificbank.com

## **CPF Reports \$15.2 Million Third Quarter Earnings**

- Reported net income of \$15.2 million, compared to net income in the second quarter of 2018 of \$14.2 million.
- Increased loans and leases portfolio by \$341.7 million from the prior year period and increased by \$96.4 million during the quarter to \$3.98 billion at September 30, 2018.
- Increased total deposits by \$76.2 million from the prior year period and increased by \$24.6 million during the quarter to \$5.00 billion.
- Reported net interest income of \$43.3 million, compared to \$42.7 million in the second quarter of 2018. Reported net interest margin of 3.20%, remaining unchanged from the second quarter of 2018.
- Recorded a credit to the provision for loan and lease losses of \$0.1 million in the third quarter of 2018, compared to a \$0.5 million debit from prior quarter.
- Reported an efficiency ratio of 63.05% in the third quarter of 2018, compared to 64.48% in the second quarter of 2018.
- Maintained a strong capital position with leverage capital, tier 1 risk-based capital, total risk-based capital, and the common equity tier 1 ratios of 10.3%, 14.2%, 15.4%, and 12.0%, respectively, as of September 30, 2018.
- Declared a quarterly cash dividend of \$0.21 per share, remaining unchanged from prior quarter.

### **Consolidated Financial Highlights**

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9/30/2018	<u>6/30/2018</u>	<u>% Chg</u>
43,325	42,672	1.5%
-59	532	111.1%
10,820	9,630	12.4%
34,139	33,724	1.2%
15,193	14,224	6.8%
\$0.52	\$0.48	8.3%
3.20%	3.20%	0.0%
63.05%	64.48%	-2.2%
9/30/2018	6/30/2018	% Chg
5,728,640	5,681,519	0.8%
3,978,027	3,881,581	2.5%
5,003,680	4,979,099	0.5%
478,151	480,668	-0.5%
9/30/2018	6/30/2018	
10.3%	10.3%	
14.2%	14.4%	
15.4%	15.7%	
12.0%	12.2%	
	43,325 -59 10,820 34,139 15,193 \$0.52 3.20% 63.05% <b>9/30/2018</b> 5,728,640 3,978,027 5,003,680 478,151 <b>9/30/2018</b> 10.3% 14.2% 15.4%	43,325       42,672         -59       532         10,820       9,630         34,139       33,724         15,193       14,224         \$0.52       \$0.48         3.20%       3.20%         63.05%       64.48%         9/30/2018       6/30/2018         5,728,640       5,681,519         3,978,027       3,881,581         5,003,680       4,979,099         478,151       480,668         9/30/2018       6/30/2018         10.3%       10.3%         14.2%       14.4%         15.4%       15.7%